CORPORATE CULTURE – THE RULES OF THE GAME

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The Bernath Auditorium, Undergraduate Library

Abstract
 Harness the hidden talent that exists within you or within your organization. The simple fact is that most employees do not know what is expected of them. Whether you are personally interested in the secrets to success, or seek to improve the performance of your staff, this talk demonstrates how to focus on areas critical to “getting the job done.” The fusion of proper behavior and attitude with technical skills and business acumen, to achieve enhanced effectiveness, is discussed along with real life scenarios, with specific guidelines provided for handling challenging situations. Topics include: Understanding ‘The Skills Triangle’; The fundamentals of Professional Behavior; Effective Communication and Feedback; Structure and Interaction in Organizations; Best Practices for Achieving Success and Essentials of Success & Growth at any Level.

Biography
Saied Tousi is Senior Corporate Vice President of Pall Corporation for Compliance and Scientific Affairs. Dr. Tousi began his career with Pall Corporation in 1986 as a Staff Scientist. He held many key positions in the Company’s Scientific and Laboratory Services (SLS) Department and in 1999 became the Global Director of the SLS Department.

Dr. Tousi has helped pioneer the concept of Pall’s global technical support structure that emphasizes regional laboratories near Pall’s customer base linked with the full capabilities and knowledge of the worldwide organization. In this role, he directed the scientific and technical support efforts of Pall and managed the Company’s expansion of laboratories in new geographic areas. Additionally, he had responsibility for Pall's Quality Assurance and Regulatory Affairs Department.

Most recently, Dr. Tousi was appointed director of Compliance and Scientific Affairs of Pall corp. where he oversees all compliance related matters including Corporate HSE (Health, Safety and Environmental), Training and Trade Compliance as well as managing the company’s scientific and technical portfolio and external technical relations, including building university and technical organizations relationships.

Dr. Tousi earned his PhD, MS and BS degrees in Chemical Engineering from the University of Tulsa in Tulsa, Oklahoma. Dr. Tousi has been widely published, pioneered early work in aerosol monitoring for gas applications in the semiconductor industry, and has presented at numerous professional meetings.